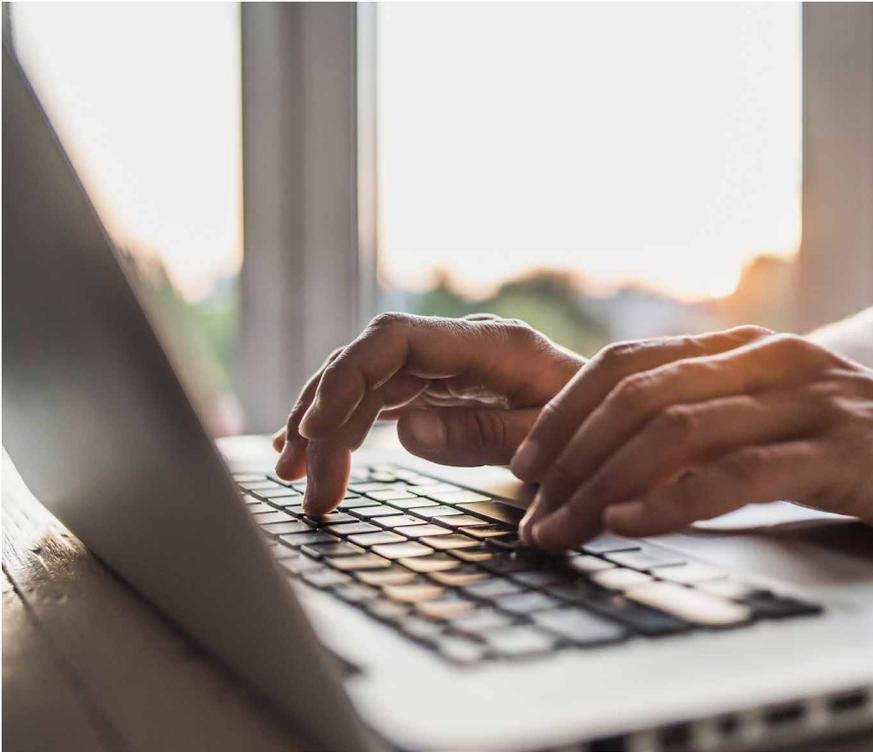


TALKING POINT

FROM HIGHPOINT



ARE YOU REMOTE WORKING READY?

Check out our remote workforce readiness checklist

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p.02

HIGHPOINT JOINS CISCO IN SUPPORTING ENTERPRISES THROUGH CORONAVIRUS



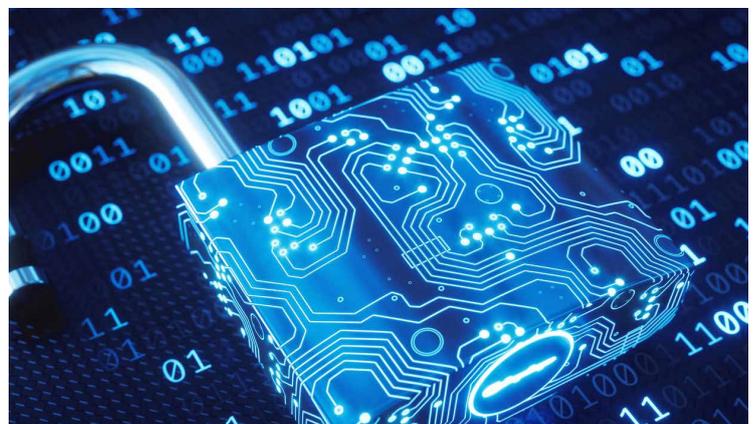
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DID YOU SEE HIGHPOINT'S NASCAR DEBUT?



HOW TO ACCELERATE A CISCO ACI DEPLOYMENT
EVERYTHING YOU NEED TO KNOW

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OUR HIGH POINTS:

HELPING TO SECURE ACCESS FOR 5,000 USERS WITH CISCO IDENTITY SERVICES ENGINE

p.03

To Our Employees, Customers, and Partners,

In this unprecedented time, it is critical for all of us to help one another. We want to assure you that the health and safety of our employees, customers, and partners are the highest priority for us, and we will use any of our resources to assist those in need as safely and as best as we can. For 25 years, HighPoint has sought to 'Do the Right Thing', acting with integrity and commitment. Now more than ever, we are using that as our compass to navigate through these challenging times.

We recognize that technology is a critical utility for the millions of people who are now working and learning from home. People rely on safe access to infrastructure so they can continue to offer their services to the community. This includes the heroes caring for those struggling with the virus. The majority of our workforce is working remotely as well. Wherever we are, we're here to lend a hand, so please do not hesitate to reach out to us for assistance. Tom and I have communicated to our entire team, that if we learn of a unique customer, community or team member need that arises, lets "find a way" to help if at all possible and to raise challenging issues to us, so we can put our collective heads together and collaborate.

I am inspired by the way our communities are coming together to help each other. I am humbled by my own team and their commitment in the face of adversity, and I am grateful that we can serve our employees, customers, and partners.

Gratefully,

Mike Mendiburu

HighPoint President & CEO

ARE YOU REMOTE WORKING READY?

As companies are developing and instituting policies to enable their people to work anywhere, business continuity is front of mind.

Perhaps your organization is adapt to having remote workers, however you may not have planned to have the entire organization working from home.

To assist you adopt to this reality, Highpoint has established the following readiness checklist and hints & tips.

CHECKS

We've broken down the checks that you need to review into four areas:

-  COLLABORATION
-  NETWORK
-  VIRTUAL DESKTOP INFRASTRUCTURE
-  IT SECURITY



You can find more tips and a detailed overview of the checks we recommend by clicking [here](#)

OUR TOP TIPS FOR REMOTE WORKING

Make sure you have the right number of licenses in place to support Remote Collaboration.

Ensure IT support procedures can scale to handle sudden increases for remote working and credential requests

Ask for help from key suppliers to support you in adapting to remote working.

We can help with a **Free Enterprise WebEx Trial**

Earlier this month Cisco announced it would provide free WebEx personal accounts for 90 days to assist individuals who are being asked to work at home due to the Coronavirus. HighPoint is extending this offer by providing a free Enterprise WebEx Trial to organisations affected by the virus for 90 days. This is a full-feature trial of up to 150 licenses supporting 200 participants each.

To learn more, click [HERE](#) and one of our team will reach out to see how we can help.

OUR HIGH POINTS

For a global business with almost 5,000 employees securing access to their IT infrastructure is key. We helped our client to deploy Cisco ISE across their UK and US campuses creating a win-win for both end-users and the business. Cisco ISE enables them to fully control, monitor and manage access to their corporate infrastructure with seamless integration into their existing security solutions. At the same time Cisco ISE simplifies and improves the end-user experience across corporate devices, BYOD and guest access.

HIGHPOINT'S NASCAR DEBUT

HighPoint have recently partnered with Stewart-Haas Racing to become the team's official IT solutions provider and a primary sponsor of its No. 98 NASCAR Xfinity Series with driver Chase Briscoe.

Last month we made our NASCAR debut with Chase Briscoe, our Sales Director at HighPoint UK, Rhys Ellis-Jones, attended the race: "A fabulous day with some excellent racing by Chase Briscoe. We're really pleased to be supporting Stewart-Haas Racing"



BLOG: HOW TO ACCELERATE A CISCO ACI DEPLOYMENT

You are not looking to build an ACI fabric in isolation. The true value comes from deploying the production services on this fabric to closer align with and serve the needs of the business.

You are likely to have an existing Data Centre infrastructure in place hosting your business applications. You not only need to design and install a new data centre fabric but integrate this into the existing network, and then here's the tricky part, you need to migrate end hosts and services from the old to the new whilst minimising the risk to your lines of business.

At HighPoint we have developed an 'Accelerator' approach for the deployment of Cisco ACI which is specifically designed to help you migrate to Cisco ACI, gaining the full benefits faster while gaining the assurance that business critical applications and services will not be impacted by the migration. **[Read More](#)**

1. We obtain full visibility of your current infrastructure
2. We help you create a comprehensive Fabric Design
3. We automate Configuration & Deployment
4. We support Staging & Logistics
5. We assist with Fabric Deployment & Integration
6. We fully support you Migration

The ultimate goal of this approach is to ensure that your Cisco ACI solution is brought into production quickly, configured optimally to meet your specific requirements, and that your teams are equipped with the skills, knowledge and understanding needed to confidently support and manage the newly deployed SD-Data Centre environment.

[READ THE FULL BLOG](#)



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